Patrick Foster

EDUCATION

University of Iowa   2021 - 2024
Bachelor of Business Administration   *GPA: 3.90*
- **Notable Coursework**: Financial Accounting, Managerial Accounting, Data Wrangling

Des Moines Area Community College   2019 - 2021
Associate of Arts   *GPA: 3.93*

EXPERIENCE

Financial Modeling Assistant   August 2020 - January 2022
Techstars (Part-Time)   *Des Moines, IA*
- Aided 13 startups in raising millions in funding by building them each a financial model in Excel
- Forecasted 3-5 year out GAAP compliant financial statements
- Routinely leveraged advanced Excel functions: VLookUP, SumIf, PivotTables, etc.
- Worked closely with startup founders and their teams in a fast-paced environment
- Vetted and communicated with thousands of our startup accelerator program applicants

Independent Lawn Care Business — Owner/Operator   April 2018 – September 2020
Warrior Lawn care   *Norwalk, IA*
- Managed 20+ recurring residential customers, created quotes, tracked payments, and led two employees
- Personally handled all communications, negotiations, and customer satisfaction
- Marketed to thousands of Norwalk households and even sold our business for $1,000

Front of House / Server   August 2018 – February 2020
G Mig's 5th Street Pub   *West Des Moines, IA*
- Worked in a fast-paced kitchen and dining environment with direct customer interaction
- Operated POS systems, handled cash, and responded to customer service issues in real time
- Developed a strong understanding of food service operations and urgency

PROJECTS

Yogi Tea Price Forecasting | *Excel, Python*
- Uncovered and visualized food manufacturer sales data trends, using over 110,000 data points
- Leverage data analytics to forecast upcoming sales and find pricing inefficiencies
- Worked closely with key stakeholders, including Yogi Tea's head of data, ensuring an aligned delivery

Entrepreneurship Club / Campus Startup
- Raised $5,000 in university grant funding for a student-run education assistant startup
- Worked closely with dozens of professors and students to understand their unique needs and pain points
- Led a team of three engineers to deliver on building a loved product

SKILLS / TECHNOLOGY

Excel, Outlook, Access, Word, Microsoft Office Suite, GAAP, Python, R, Data Visualization